

2015 ILTA/InsideLegal Technology Purchasing Survey

Breakdown of Law Firm Technology Purchases

| | 1-49 attys | 50-199 attys | 200+ attys | TOTAL |
|------------------------------------------------|---------------|-----------------|---------------|-------|
| Accounting system | 7% | 9% | 3% | 20% |
| Analytics software | 0% | 1% | 4% | 5% |
| Antivirus/antispam/spyware | 17% | 14% | 8% | 39% |
| Budgeting software | 1% | 1% | 3% | 5% |
| Business intelligence software | 0% | 3% | 6% | 10% |
| Case management software | 3% | 5% | 2% | 10% |
| Cloud storage | 12% | 14% | 7% | 33% |
| Collections software | 0% | 1% | 1% | 1% |
| Cost recovery system | 5% | 4% | 1% | 11% |
| Courtroom tech/trial presentation software | 3% | 1% | 1% | 5% |
| CRM/contact management software | 4% | 5% | 2% | 11% |
| Database systems | 5% | 8% | 5% | 18% |
| Desktop hardware | 22% | 27% | 11% | 60% |
| Dictation hardware | 12% | 11% | 5% | 27% |
| Dictation software | 14% | 10% | 7% | 31% |
| Disaster recovery software/services | 14% | 14% | 7% | 34% |
| Docketing/calendaring | 3% | 6% | 3% | 12% |
| Document assembly/document automation software | 1% | 2% | 2% | 5% |
| Document comparison software | 3% | 3% | 3% | 9% |
| Document management/enterprise content mgmt | 3% | 5% | 2% | 10% |
| Electronic discovery software | 2% | 4% | 3% | 10% |
| Electronic/digital signature software | 2% | 1% | 0% | 3% |
| Email add-ons | 4% | 7% | 3% | 14% |
| Email archival system | 4% | 3% | 2% | 10% |
| Email system | 3% | 3% | 1% | 6% |
| Enterprise search system | 0% | 1% | 1% | 2% |
| Helpdesk applications | 1% | 6% | 2% | 10% |
| Human resources management | 1% | 5% | 5% | 10% |
| Imaging/scanning/OCR | 14% | 7% | 1% | 22% |
| Intranet/extranet system or solution | 2% | 3% | 4% | 10% |
| Knowledge management software | 0% | 0% | 5% | 5% |
| Laptops/notebooks | 24% | 28% | 15% | 67% |
| Litigation support software | 7% | 9% | 3% | 19% |
| Metadata scrubbing software | 3% | 3% | 3% | 10% |
| Microsoft Office add-ons | 3% | 2% | 1% | 6% |

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|-----------------------------------------------|------------|--------------|------------|-------|
| Microsoft Office (purchased licenses) | 10% | 4% | 3% | 18% |
| Microsoft Office 365 (subscription service) | 6% | 3% | 4% | 13% |
| Mobile device mgmt (MDM) solution | 2% | 3% | 4% | 10% |
| Network upgrade/servers | 16% | 24% | 11% | 51% |
| News monitoring/news aggregation | 0% | 0% | 3% | 3% |
| Offsite backup system | 6% | 8% | 2% | 16% |
| Onsite backup system | 7% | 9% | 3% | 20% |
| OS upgrade (e.g., Windows upgrade) | 10% | 6% | 3% | 19% |
| Patch management software | 2% | 3% | 1% | 6% |
| Photocopiers | 9% | 10% | 5% | 24% |
| Printers/multifunctional devices | 20% | 18% | 10% | 49% |
| Project management software | 0% | 3% | 1% | 4% |
| Records management software | 1% | 1% | 1% | 3% |
| Remote access technology | 6% | 8% | 3% | 18% |
| Security/network security/security assessment | 10% | 17% | 10% | 37% |
| SharePoint | 0% | 5% | 2% | 7% |
| Smartphones | 13% | 13% | 7% | 33% |
| Storage area network (SAN) | 7% | 18% | 7% | 32% |
| Tablets | 8% | 6% | 4% | 18% |
| Telephone system (VoIP) | 6% | 10% | 5% | 21% |
| Telephone system (non-VoIP) | 0% | 1% | 0% | 1% |
| Time entry/remote time entry software | 7% | 6% | 5% | 18% |
| Training/e-learning | 7% | 7% | 3% | 18% |
| Unified messaging | 1% | 3% | 1% | 5% |
| Videoconferencing | 2% | 9% | 10% | 21% |
| Virtualization (desktop) | 2% | 3% | 0% | 5% |
| Virtualization (server) | 7% | 7% | 3% | 18% |
| Voice recognition | 3% | 1% | 1% | 5% |
| Wireless network | 7% | 9% | 9% | 24% |
| Workflow automation | 1% | 4% | 5% | 10% |