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**ILTA and InsideLegal.com Release
2009 ILTA Member Technology Purchasing Survey**

*Law firms with 50+ attorneys discuss IT budgets and spending,
technology purchases, and vendor strategies for helping firms 'do more with less'*

National Harbor, MD – August 24, 2009 – The International Legal Technology Association (ILTA), and InsideLegal.com, an online legal community providing an insider's guide to doing business in legal technology, today released the findings of the 9th annual ILTA Member Technology Purchasing Survey (Survey). The 2009 Survey, focused on feedback from 115 ILTA member law firms with 50 or more attorneys, covers IT budgeting, technology purchasing patterns, selection criteria and influencers, technology trends & IT challenges, and state-of-the-economy questions. Survey findings and analysis will be presented as part of InsideLegal.com's ILTA Vendor Education & Media Program in conjunction with ILTA's Annual Conference August 23-27.

2009 Survey highlights include:

- Budget cuts in 2009 are severe: Only 15% of survey participants spend more than 4% of total firm revenue on technology vs. 28% in 2008. However, economic recovery is closer than many might believe with 14% of respondents claiming their firms are already on the way to recovery and 47% stating firm financials will be on the upswing within the next 12 months.
- 2008 saw major hardware projects rolled out with at least a 40% implementation rate (based on all survey responses) for server upgrades, desktop hardware, virtualization, laptops and printers/multi-function devices (MFDs).
- 75% of all 2009/10 planned purchases are for technologies that were put on hold or deferred from last year.
- ILTA's *Peer to Peer* magazine is 2009's publication favorite with a 95% read rate among respondents.
- Technology blog readership is still below 50% but LinkedIn, as a social media tool for firms, is well entrenched.
- According to ILTA respondents, virtualization, cloud computing and Software-as-a-Service (SaaS) are among the 'hottest' future technologies.
- Email management continues to be IT's #1 challenge, this year followed by staffing concerns and managing firm growth.



- Majority of IT decision-makers say getting discounts/price cuts is the best way their vendors can work with them in the downturn. 62% indicated they have received specific vendor 'economic stimulus'.

"ILTA and InsideLegal have long collaborated on legal technology vendor education and enhancing our vendor partners' value at the Annual ILTA Conference," stated Peggy Wechsler, Program Director, ILTA. "Again this year, the ILTA Member Legal Technology Purchasing Survey contains invaluable information for the entire legal community – technology purchasing trends and IT spending data beneficial to legal vendors and budget comparisons and peer feedback on department challenges and economic realities for ILTA law firm members."

"We thoroughly enjoy working with ILTA and this survey is in line with InsideLegal's commitment to provide value-added content to the legal technology community," concluded JoAnna Forshee, CEO of InsideLegal.com. "The IT purchasing and budget information provided by ILTA members just keeps getting better every year, and we always look forward to sharing these findings and getting this invaluable analysis to as many legal technology vendors, law firms, media and legal thought leaders as possible."

To download a copy of the 2009 survey analysis, or for more information on the survey methodology and other legal market research initiatives, visit www.INSIDELEGAL.COM.

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About InsideLegal

InsideLegal.com is the insider's guide to doing business in legal technology - both in the US and internationally - for legal technology thought leaders, vendors, consultants/technologists and law firm innovators. In addition to information on industry events, publications and personalities, InsideLegal.com focuses on legal technology industry market research and trends. Sign up at InsideLegal.com to receive industry news by email. InsideLegal.com was founded by JoAnna Forshee of Envision Agency. For more information, please call 770.438.1908 or visit www.INSIDELEGAL.COM. Send email inquiries to info@insidelegal.com or follow us on twitter: insidelegal.

About ILTA

The International Legal Technology Association (ILTA) is the premier peer networking organization providing information to members to maximize the value of technology in support of the legal profession. Reach the ILTA organization of legal technologists by contacting Peggy Wechsler at (512) 795-4662 or peggy@iltanet.org.

About 2009 ILTA Member Technology Purchasing Survey

ILTA, in cooperation with InsideLegal.com, developed and administered the annual ILTA Member Technology Purchasing Survey. A 40 question web-based survey was distributed to roughly 730 firms, ranging from 50 to over 3,000 attorneys, and yielded 115 responses. The survey consisted of six sections - Firm Demographics; IT Budgeting and Purchasing; Technology Purchases; IT Purchasing Influencers; Technology Trends & IT Challenges; and Current Economic Realities.